

# Fixture Offset Credits – US

Examples of how offset for racks work. We will issue a credit memo against the rack invoice.

**\*\*The rack isn't free, they pay for the rack, when they sell the free cards, they make the money back\*\***

## X703 - 56 pocket spinner

**RACK PRICE:** \$140.00 | **CUSTOMER RETAIL:** \$3 | **PRICE LEVEL:** \$1.80 RG

Rack Price (\$140) divided by Retail Price (\$3) = 46.6

47 Free Cards multiplied by Price Level (\$1.80)

= \$84.60

## X704 84 pocket spinner

**RACK PRICE:** \$220.00 | **CUSTOMER RETAIL:** \$3 | **PRICE LEVEL:** \$1.80 RG

Rack Price (\$220) divided by Retail Price (\$3) = 73.3

73 Free Cards multiplied by Price Level (\$1.80)

= \$131.40

If the customer is 1,2,3 we split it

## X703 - 56 pocket spinner

**RACK PRICE:** \$140.00 | **CUSTOMER RETAIL:** 1,2,3 | **PRICE LEVEL:** 60/120/180

Rack Price divided by 3 price points

\$46.66 divided by \$1 = 47 free cards x 0.60 = \$28.20

\$46.67 divided by \$2 = 23 free cards x 1.20 = \$27.60

\$46.67 divided by \$3 = 16 free cards x 1.80 = \$28.80

Total = \$84.60

If the customer is full price we base off the MSR price to calculate credits.

## X703 - 56 pocket spinner

**Rack Price:** \$140.00 | **Customer Retail:** Full Price | **Price Level:** \$1.80 RG

Rack Price (\$140) divided by MSR Price (\$5.99) = 23.3

23 Free x \$1.80 = \$41.40

Total = \$41.40